

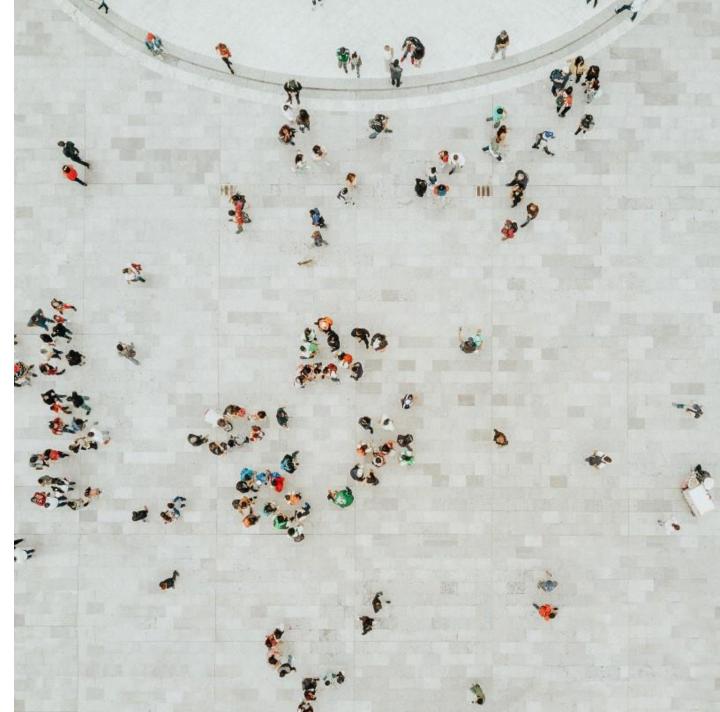
# Clarivate szerepe az innovációs ciklusban

Tóth Szász Enikő 2022. január 24.



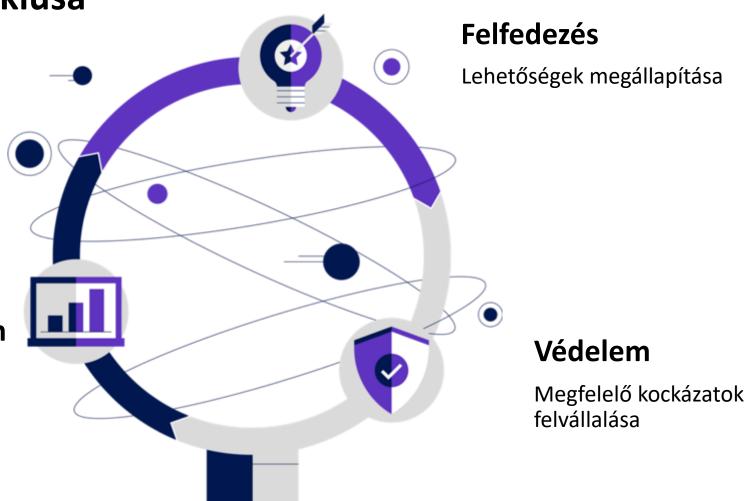
# Emberi találékonyság és innováció az összetett kihívások megoldására

A megbízható tartalomhoz való hozzáféréssel, fejlett adattudományi képességeinkkel és az innováció teljes életciklusára kiterjedő mély szakértelemmel segítjük az ügyfeleinket az innováció előmozdításában és védelmében.





## Az innováció életciklusa



## Kereskedelmi forgalom

Gyorsabb piacra vitel, mérka erősítése



# Clarivate teljes portfóliója

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Web of Science™

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Derwent<sup>™</sup>

Clarivate
MarkMonitor

**CPA GLOBAL** 

**IP Division** 

Part of Clarivate

#### **Science Division**



#### **Our mission**

We are a trusted, indispensable partner to innovators everywhere delivering critical data, information, workflow solutions and deep domain expertise.



#### Our purpose

We believe human ingenuity can transform the world and improve our future.

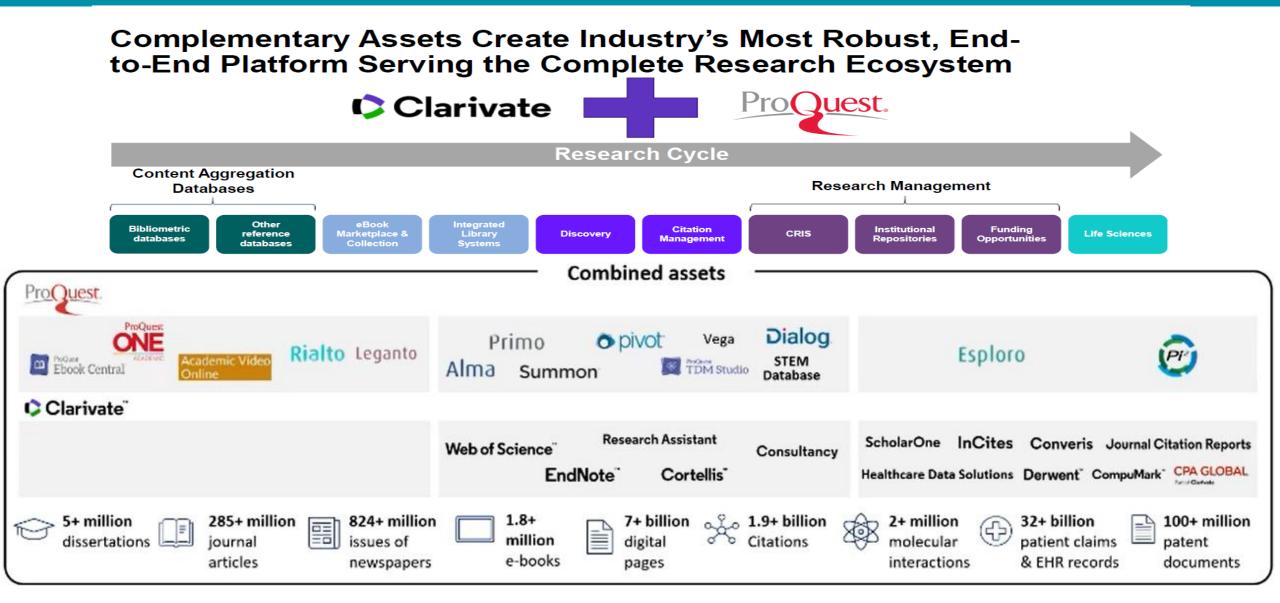


#### **Our vision**

We will improve the way the world creates, protects and advances innovation.



## **Clarivate & ProQuest**





## Clarivate & ProQuest – not only products



~8,500

Colleagues
Our Connected Workplace
strategy enables us to
build inspired and highly
collaborative teams
across multiple global
locations

- Proud heritage
- Customer-first focus
  - Commitment to excellence and innovation
  - Dedication to colleague engagement



~2,700

Colleagues

43 Global Offices and Knowledge in 158 Countries



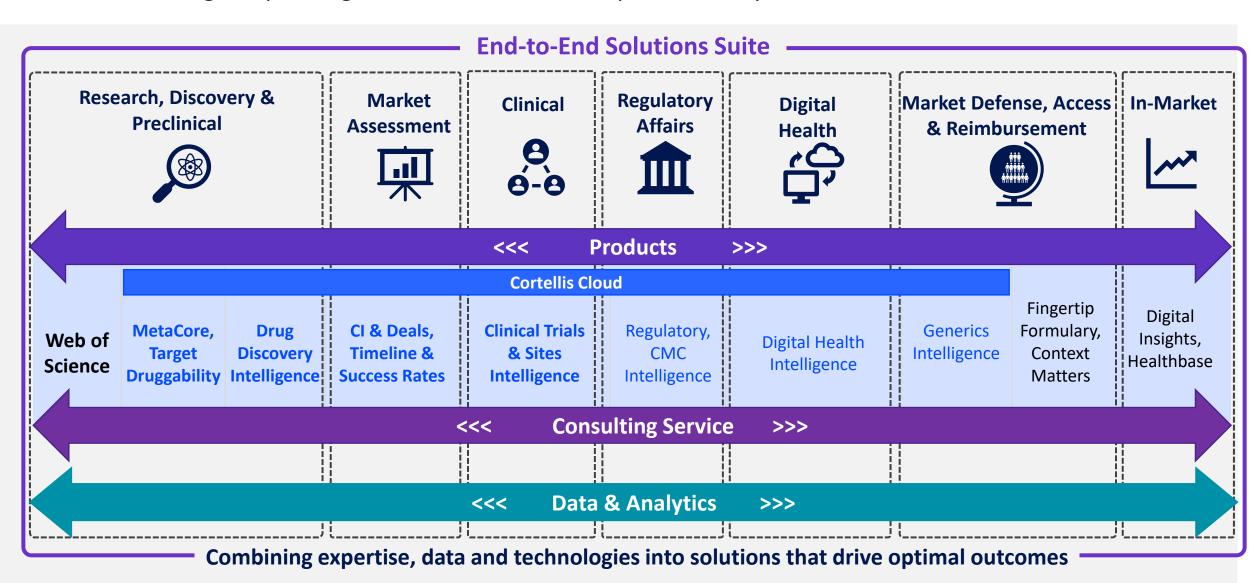
# **Agenda**

- 1. Clarivate's End-to-End full suite for innovation support
- 2. Innovation life cycle on selected example (Kyprolis)
- 3. Research and Discovery phase
- 4. Market Assessment phase
- 5. Clinical Testing Phase
- 6. Apendix



## Our premier suite of intelligence solutions

Data-driven insights spanning the entire innovation & product lifecycle



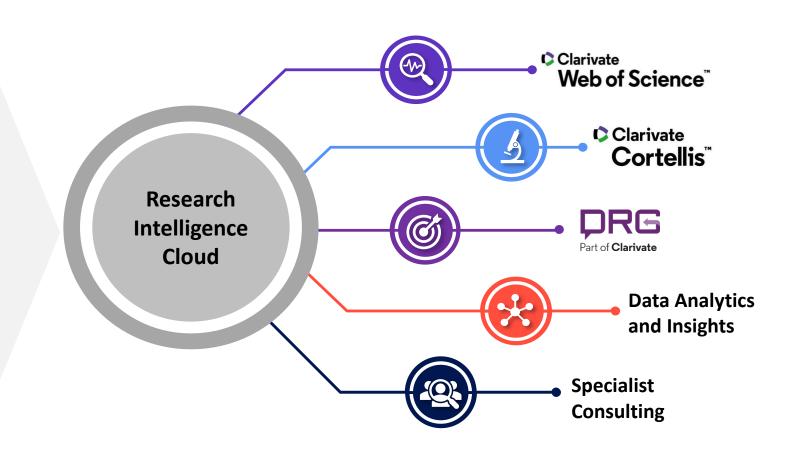


# **(\*)**

## **Reduce Researcher Overload**

Improve the researcher experience with the best data and tools

- 1.7B cited scholarly references
- **2.6M** molecular interactions
- **34K** academic journals
- 450K clinical trials
- 32B unique patient claims and HER record
- 3M pharmacology records
- 1.9K US hospitals' medical device purchase volume data
- 200 global disease and market forecasts
- **245K** regulatory reference documents
- 100% of US population in enrollment data by coverage type
- 3K patient segments covered in epidemiology studies
- 80K pipeline programs
- 80 medical device market overviews
- 270K variant disease associations
- 19K US and EU hospitals' diagnosis and procedure data
- **620K** searchable chemistry compounds



High quality research produces greater funding opportunities for your institution



# Web of Science solutions

We support you at every stage of your research journey

- Research discovery and workflow Solutions
- Research analytics, evaluation & management Solutions
- Research publishing solutions

#### **Web of Science**

Discover the latest research and how it fits into the world's network of ideas, people, funders and institutions with a publisher-neutral citation index trusted by leading research institutions around the world for decades.

Prepare

and Access

Web of Science

Journal Citation Reports

Publons

ScholarOne

**EndNote** 

and Conduct

#### **Publons**

Get your research and scholarly contributions noticed by publishers, peers, and the world at large, or learn to peer review.

Assess and Promote

# **Essential Science Indicators**

Identify emerging science trends as well as influential individuals, institutions, papers, journals, and countries across 22 categories of research.

# InCites Benchmarking & Analytics

Benchmark your institution's research output against peers worldwide, identify collaborators and assess your departments and faculty with field weighted citation metrics.

#### **EndNote**

Save time authoring papers, even when you're collaborating with a large team.

#### **EndNote Click**

Quickly access millions of high-quality research papers with a single mouse click.

# Journal Citation Reports

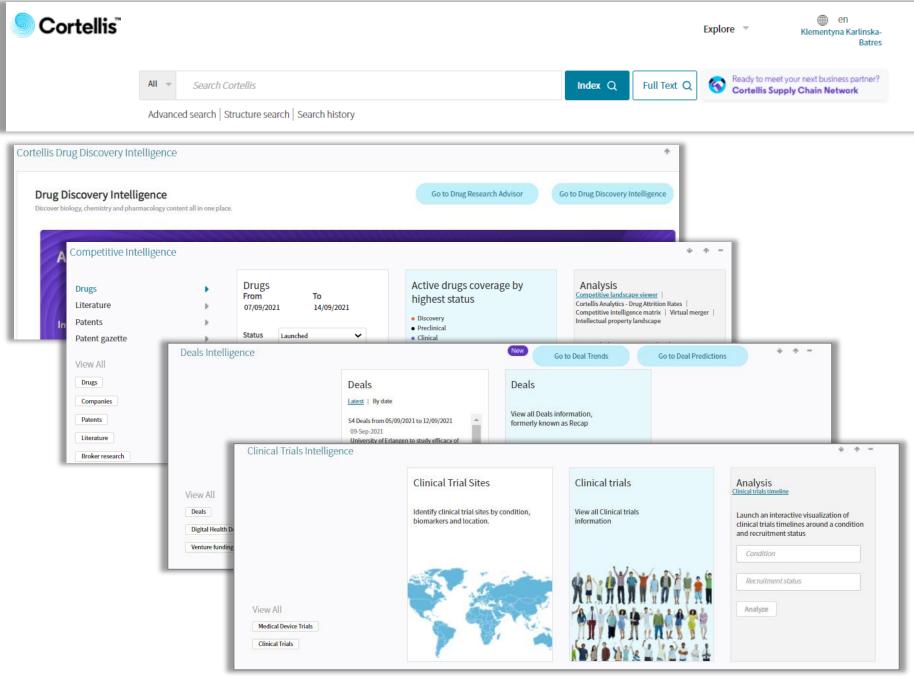
Make confident decisions about where to submit your manuscript with the world's most influential and trusted resource for evaluating peer-reviewed journals.



### **Cortellis solutions**

Unique suite of health and life sciences analytics solutions

- A source of comprehensive, validated, selected, regularly updated data and analysis on literature, biological pathways, protocols, facilities, patient populations and global regulatory requirements
- Cortellis delivers insights from hidden data, accelerates innovation, supports clinical trial planning and increases the odds of clinical success

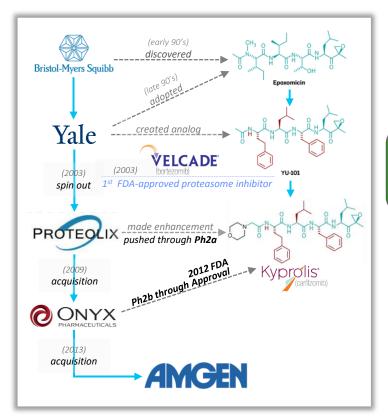


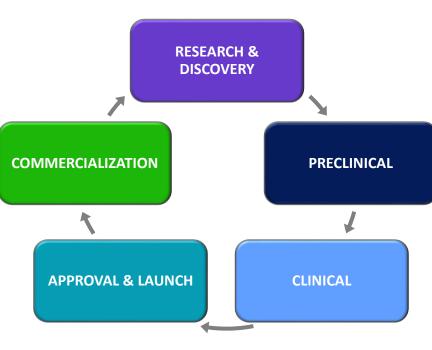
# Innovation life cycle on selected example Kyprolis



## Following Kyprolis as an example of an asset's journey

From discovery through in-market for its first indication, Multiple Myeloma









# PHASE 1 RESEARCH, DISCOVERY AND PRECLINICAL

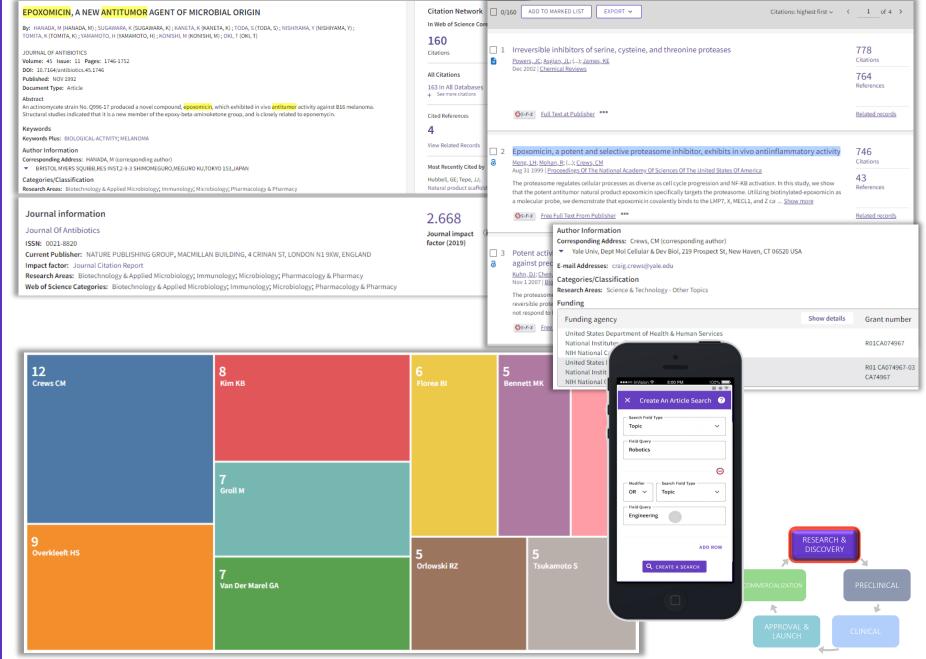


### Web of Science

The most trusted literature and citation database

- Detect breakthrough science & emerging trends
- Identify novel technologies
- Serve an unmet need
- Pinpoint the top researchers & institutions
- Examine the research funders and collaborators
- Tap into international & emerging markets

Advance your discovery efforts by uncovering emerging scientific trends earlier and faster.

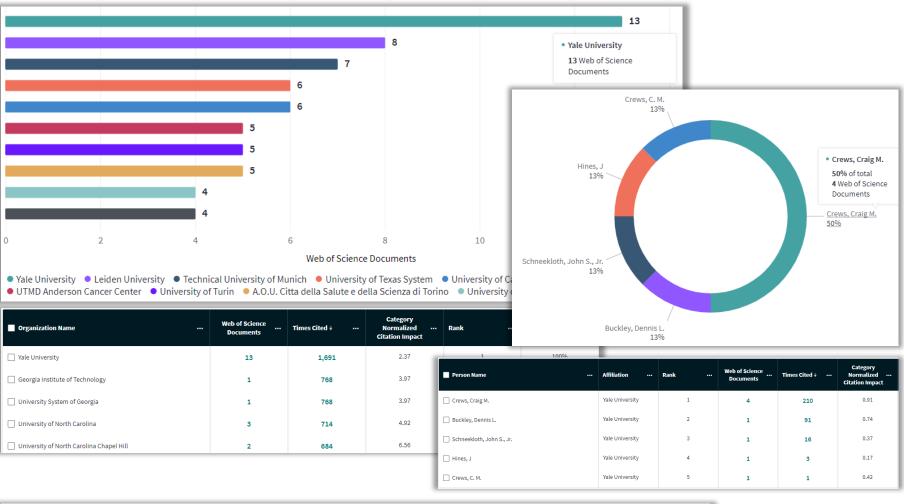


### **InCites**

A customized, citation-based research analytics tool

- Visualize the most impactful researchers & organizations
- Analyze institutional or competitor productivity
- Monitor collaborations
- Investigate competitors' research funding

Fast-track and fund your most promising researchers and the breakthrough science in your area.





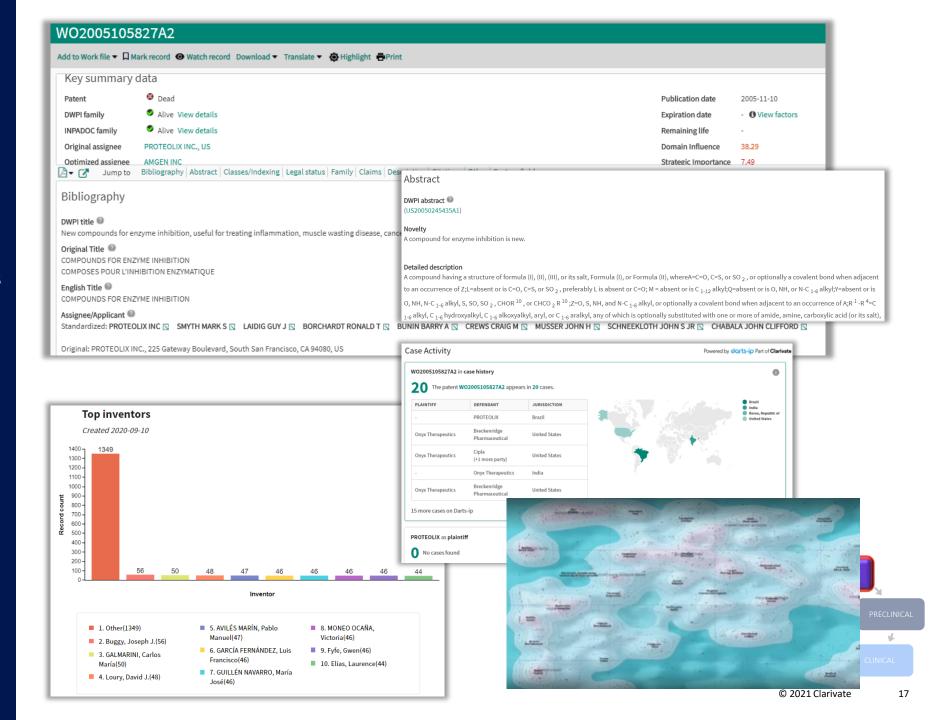


#### **Derwent Innovation**

The world's leading patent research & analytics platform

- Assess patentability and freedom-to-operate
- Validate invention novelty
- Monitor new entrants or threats
- Analyze competitors' patent portfolios
- Investigate any litigation on an in-licensing candidate

Scan the innovation landscape with speed and confidence.

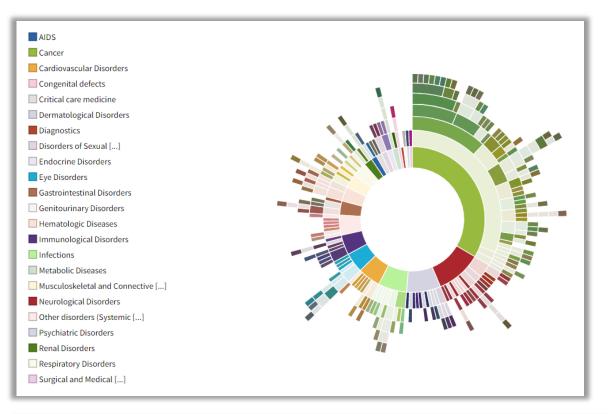


## Cortellis Drug Research Advisor – Target Druggability

Game-changing interactive target ID & validation tool

- Quickly conduct target due diligence
- Verify if you have the best target
- Run a preliminary patent novelty check
- Investigate competition
- Prioritize your target

Increase the likelihood of selecting the best-in-class or first-in-class asset.



Rank	Target	Number of related records									
	Target main name		Gene symbol	Drugs	Experimental pharmacology	Animal models	Biomarker uses	Genetic evidence			
	Select targets Deselect			filtered (total)		filtered (total)	filtered (total)	filtered (total			
1	Wbiquitin carboxyl-terminal hydrolase BAP1	[SYN]	BAP1			0 (10)	1 (336)	1 (276			
2	Ubiquitin carboxyl-terminal hydrolase CYLD	[SYN]	CYLD		2	0 (8)	12 (163)	9 (12)			
3	Wyaluronan-binding protein 2	[SYN]	HABP2		37	0 (2)	0 (144)	1 (26			
4	Disintegrin and metalloproteinase domain-containing protein 23	[SYN]	ADAM23				0 (81)	1 (26			
5	A disintegrin and metalloproteinase with thrombospondin motifs 18	[SYN]	ADAMTS18				1 (72)	1 (30			
6	A disintegrin and metalloproteinase with thrombospondin motifs 14	[SYN]	ADAMTS14				0 (57)	1 (18			
7		[SYN]	CAPN5	0 (1)		0 (3)	0 (62)	1 (21			
8	A disintegrin and metalloproteinase with thrombospondin motifs 19	[SYN]	ADAMTS19				0 (36)	1 (12			
9	Ubiquitin carboxyl-terminal hydrolase 49	[SYN]	USP49				0 (17)	1 (12			
10	Ubiquitin carboxyl-terminal hydrolase 17-like protein 11	[SYN]	USP17L11				0 (2)	1 (1			





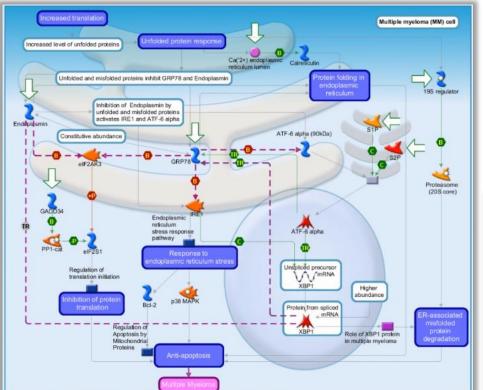


### MetaCore

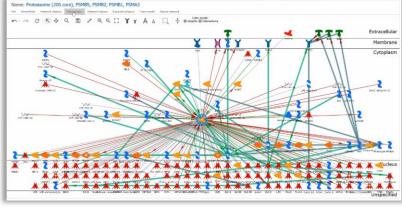
Bioinformatics suite for functional analysis of OMICs data

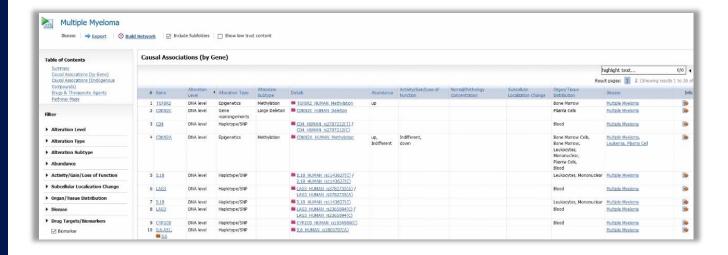
- Visualize how your target works
- Examine genetic evidence
- Gain a molecular understanding of the disease
- Identify novel biomarkers

Accelerate biomarker discovery and make better initial go/no-go decisions on your target.











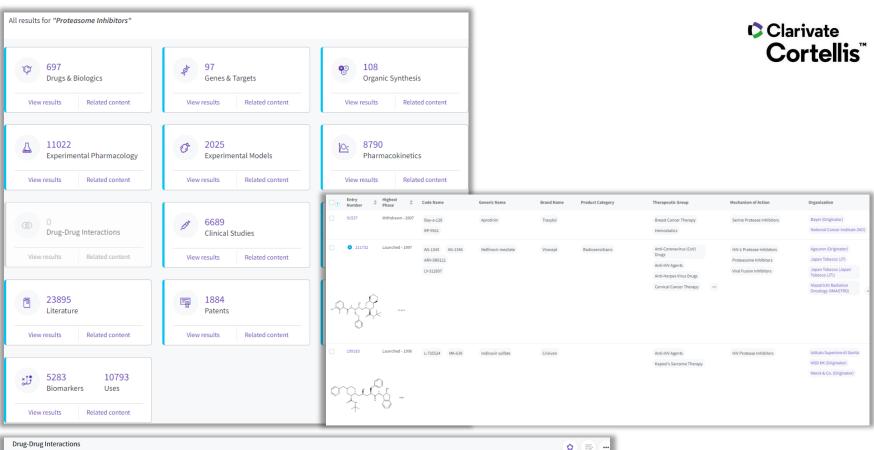
# Cortellis Drug Discovery Intelligence

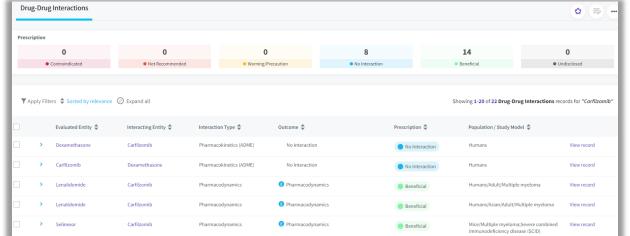
Comprehensive biology, chemistry & pharmacology data in one place

- Identify, prioritize and select drug candidates
- Monitor the target landscape
- Inspect competitor's activities
- Benchmark experimental performance
- Examine drug-drug interactions

Make better informed go/no-go pipeline and competitor-based decisions.









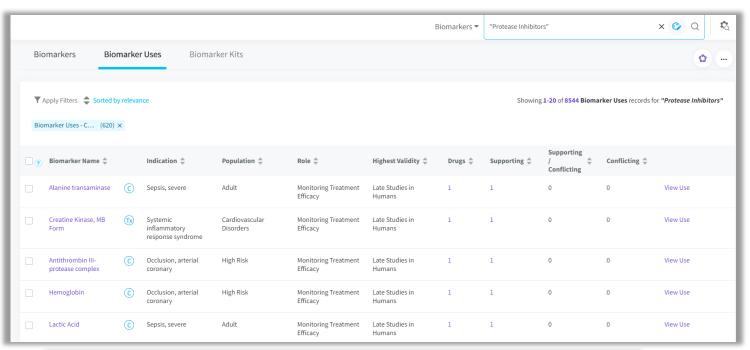
# Cortellis CDDI – Biomarkers

Broadest coverage of biomarker uses at every stage of Drug R&D

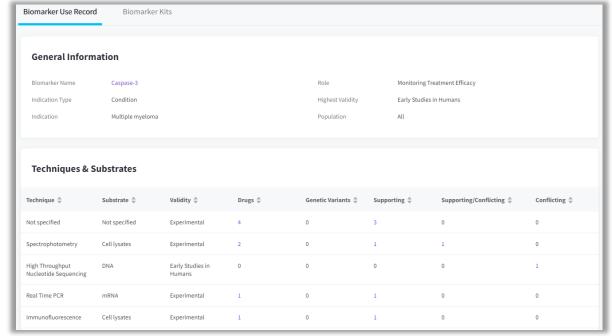
- Identify biomarkers to stratify your patients
- Better understand disease pathology
- Examine a biomarker's uses and level of validity
- Classify biomarkers into lifecycle phases

Increase your probability of success in clinical trials, and accelerate drug development.











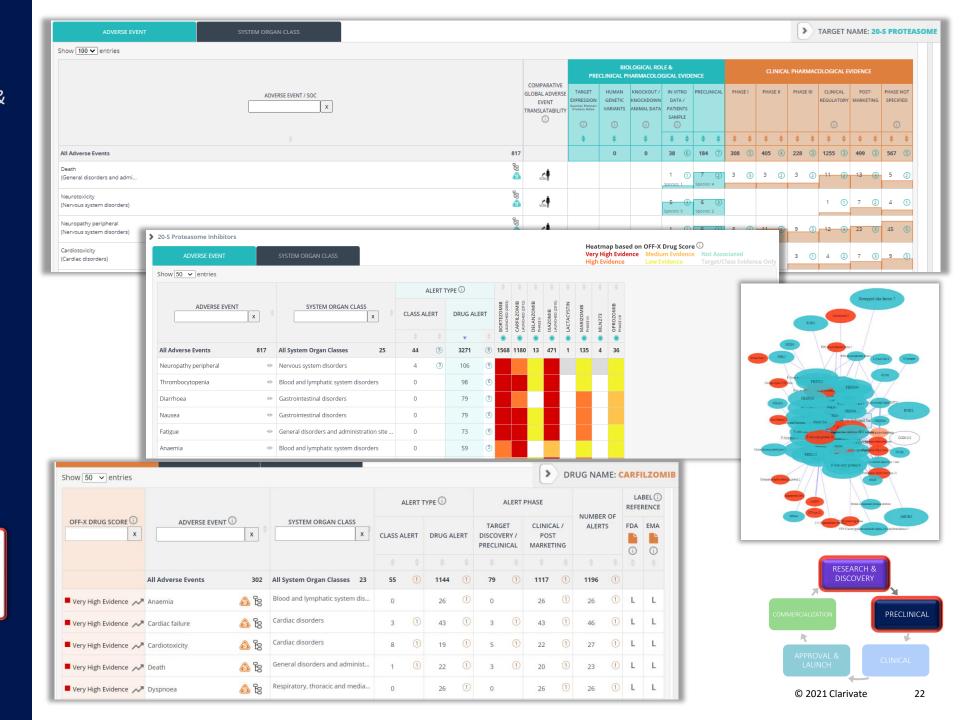
## OFF-X

The largest translational safety & toxicity intelligence portal

- Anticipate toxicity & safety events
- Examine the safety profile of in-licensing candidates
- Investigate the toxicity of competing treatments
- Differentiate your asset
- Monitor regulatory concerns and liabilities

Design better and safer protocols which mitigate unintended risks to patients.





# PHASE 2 MARKET ASSESSMENT

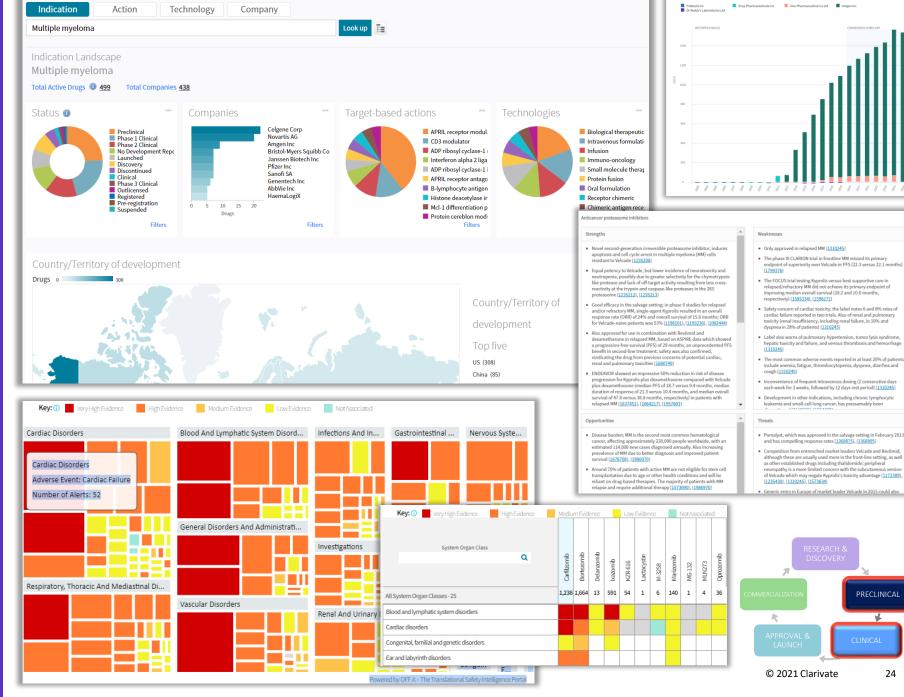


## Competitive Intelligence

The trusted and industry-leading drug pipeline database

- **Efficiently track the** competitive landscape
- **Understand competitors'** product positioning
- Differentiate your asset
- Assess expected product performance
- **Determine potential market** share
- **Examine safety findings**

Confidently make critical product, portfolio and competitor-based decisions.



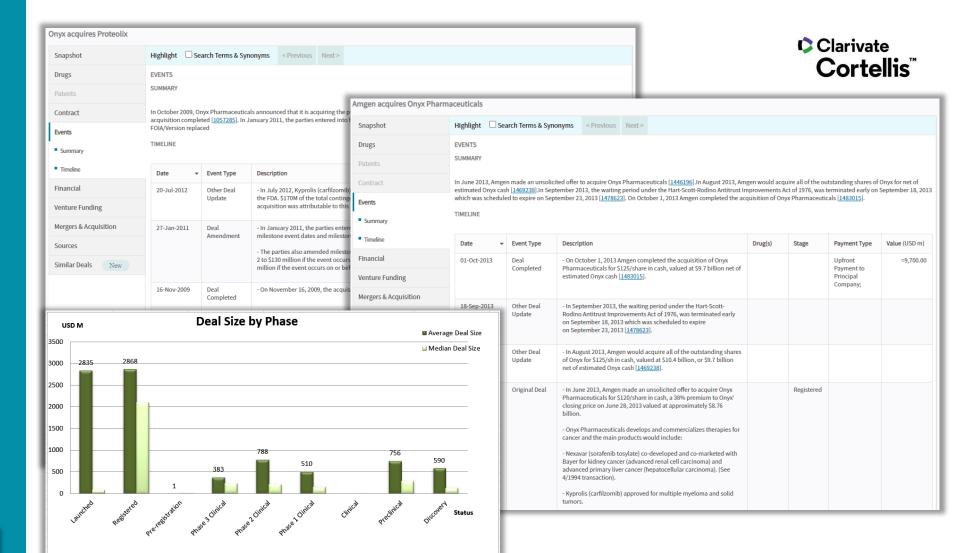
## **Deals Intelligence**

The gold standard biopharma deals database

- Quickly examine deal valuations & financial terms
- Easily benchmark funding, licensing, and M&A deals
- Analyze potential partners' deal history
- Inform deal negotiations
- Easily visualize deal trends & deal predictions (Q2 2021)

Make confident buy or build decisions and strike your best possible deal.





	Data													
Drugs Highest														
Status (Deal														
Start)	Deal Counts Deal S	ize Counts (Total Projected Current)	Deal Size Sum (Total Projected Current)	Deal Size Average	Deal Size Max	Deal Size Min	Upfront Payment Count	Upfront Sum (USD M)	Upfront Average					
Launched	12	12	34024.65	2835.39	11400	4.25	8	23727.08	2965.89					
Registered	6	6	17210.5	2868.42	8800	35.5	6	16759.7	2793.28					
Pre-registration	1	1	0.56	0.56	0.56	0.56	1	0.56	0.56					
Phase 3 Clinical	18	18	6887.3	382.63	1275	0.47	13	1617.87	124.45					
Phase 2 Clinical	27	27	21275.63	787.99	10434	0.69	20	3730.9	186.55					
Phase 1 Clinical	8	8	4078.46	509.81	1878	0.65	7	144.1	20.59					
Preclinical	20	20	15126.27	756.31	5046	0.7	13	339.55	26.12					
Discovery	17	17	10022.36	589.55	3665.5	4.87	13	867.83	66.76					
	3	3	1535.5	511.83	1080	1.5	1	0.5	0.50					
Grand Total	112	112	110161.23	983.58	11400	0.47	82	47188.09	575.46					



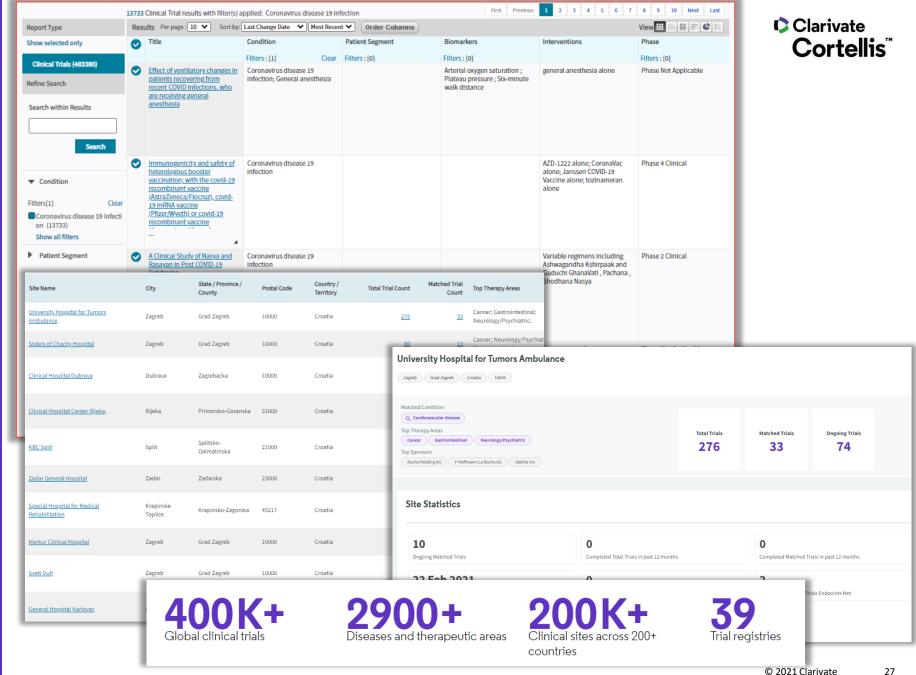
# PHASE 3 CLINICAL TESTING



## **Cortellis Clinical Trials Innteligence**

Insights into the landscape of ongoing clinical trials

- Evaluate the design of precedent studies
- Benchmark patient enrollment and timelines
- Define the right endpoints and select biomarkers
- Pinpoint adverse events
- Monitor competing trials
- Search for experienced sites
- Prioritize sites by performance, availability and competition



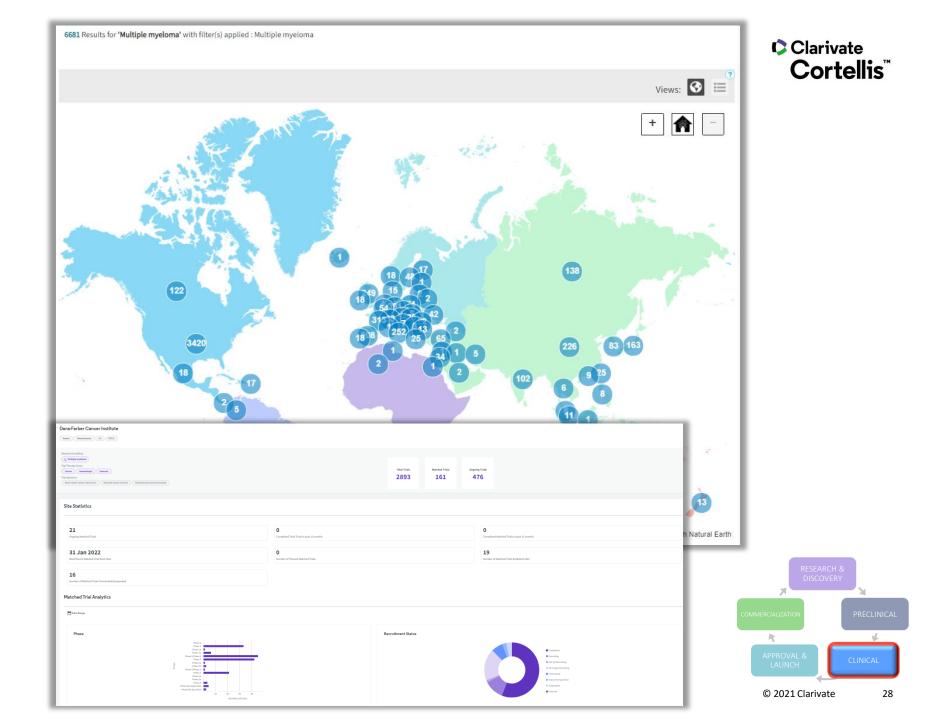
# **Cortellis Clinical Trials Innteligence**

Insight on global trial sites

- Search for experienced sites
- Prioritize sites by performance, availability and competition
- Validate CRO input
- Uncover high level incidence and prevalence
- Identify experienced investigators (2022)

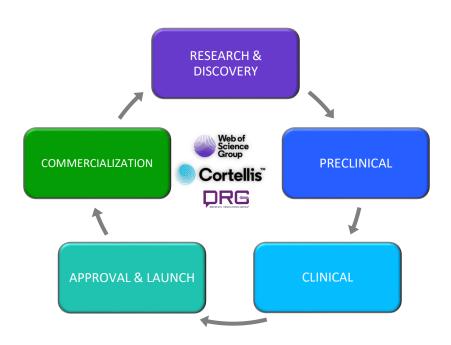
Position your clinical trials for greater success by selecting the best sites.





## **Summary**

Unprecedented value from an end-to-end lifecycle perspective that empowers more proactive and better-informed decisions with speed and confidence.



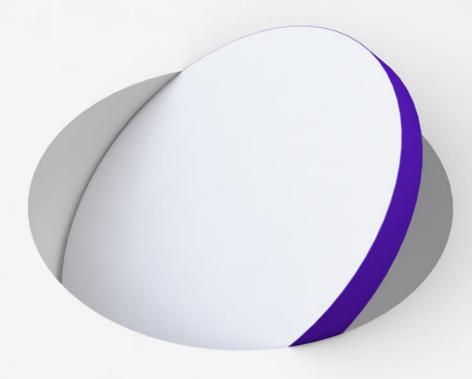
Every product we use, medical treatment we receive and service we consume has been imagined, created and improved in a continuous, connected cycle of innovation.

Clarivate operates at the heart of that lifecycle. We give our customers the lens of clarity—the insights they need to turn bold ideas into life-changing innovations





# **Appendices**



## **Data Citation Index**

The Data Citation Index makes it easy to bring research data into your workflow.



- Save time spent looking for data by searching across content from over 430 repositories in one place.
- Track citations to the data and software you have deposited.
- 10.4 million total items indexed
- Provides data studies from **1900-present**



- **Promote the value and importance of sharing data** & following the best data management practices.
- **Provide a trusted reference** for faculty unsure of where to deposit data.

**Master Repository List** 



















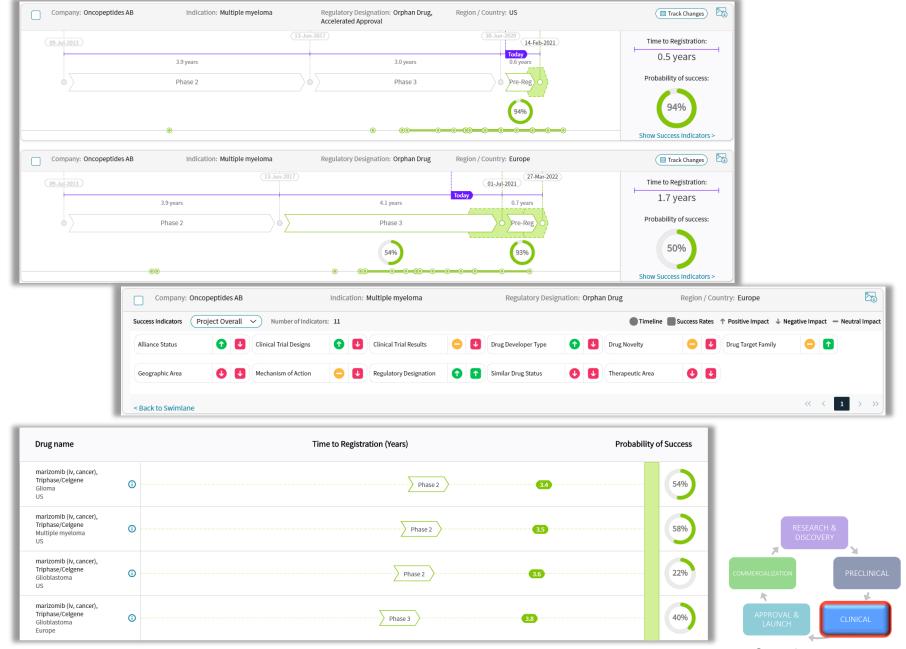


# **Drug Timeline & Success Rates**

First-to-market machine learningbased predictive analytics tool

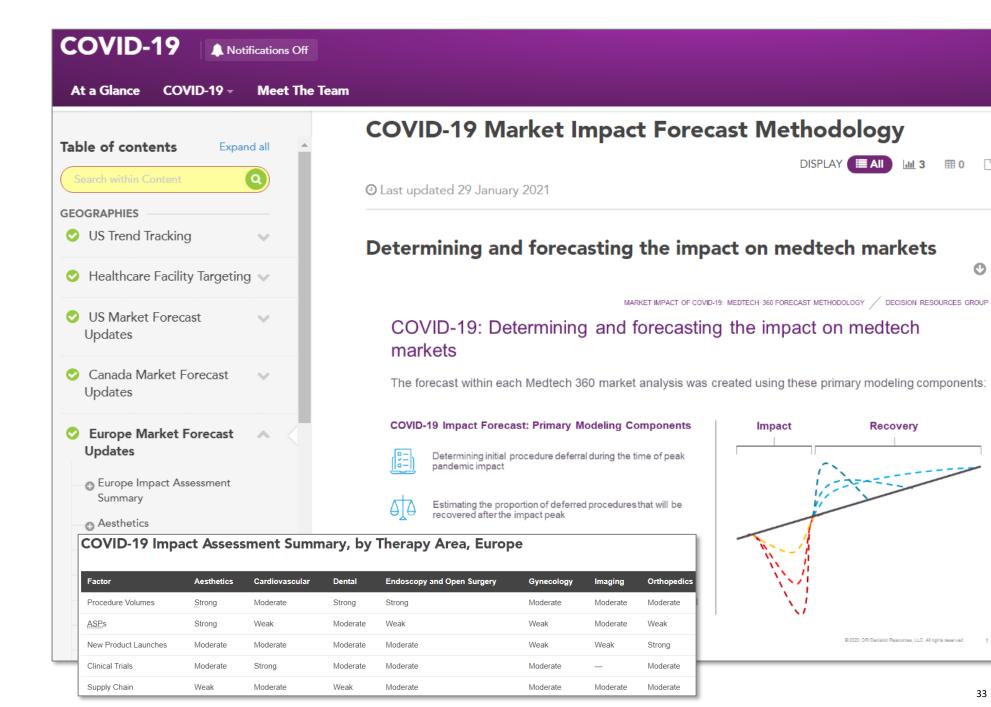
- Confidently make critical portfolio decisions
- Monitor competitors' success rates & timelines
- Gain a reliable 3rd party validation
- Inform portfolio planning & prioritization.

Yield smarter portfolio planning and R&D investment decisions for long term success.



## **Decision** Resource Group (DRG)

Find out what impact Covid-19 is having on the medtech/phama markets.





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## Novavax's COVID-19 vaccine shows 100% protection against severe disease



March 12, 2021 By Lee Landenberger











Data from two Novavax Inc. clinical trials show its COVID-19 vaccine had 100% protection against severe disease, including hospitalization and death, paving the way for an emergency use authorization submission in the U.S.

Mild and moderate COVID-19 was dramatically reduced in both studies, according to the data, and some efficacy was confirmed in variant strains.

Final efficacy numbers from Novavax's phase III study of NVX-CoV2373 revealed the vaccine was 96.4% effective against mild, moderate and severe disease caused by the original COVID-19 strain. The efficacy numbers are very close to those



## **Discovery & Translational Science (DTS) Consulting, Data & Insights**

Accelerate your research with advanced analytics and actionable insights

Deep domain knowledge and advanced data science capabilities

#### **Innovation Monitoring**

- Predict an emerging technology that has the potential to be the next blockbuster
- □ RWD-based KOL Identification
  - Find the top thought leaders to uncover unmet medical needs and emerging research areas

#### **Target Identification / Biomarker Discovery**

- Identify and systematically prioritize targets and biomarkers for higher chances of drug development success.
- □ Patient Stratification
  - Classify patient subgroups by drug response & resistance

# Computational Biology Methods for Drug Discovery (CBDD)

• Discover novel approaches to network and pathway analysis through collaboration with industry leaders & Innovators

#### **Indication Prioritization**

 Systematically find the most meaningful indications for a given target of interest

#### **Mechanism Reconstruction**

• Reconstruct biological mechanisms from OMICs data

### **Toxicity Prediction**

• Understand the potential safety risk and rank-order your lead compounds relative to potential toxicity

#### **Drug Repurposing**

 Find other disease areas for your existing product to extend revenues and patent life





## **Consulting Services for Clinical Development**

Transform and accelerate your clinical trials

Deep domain knowledge and hands-on industry expertise

#### **RWD-based Integrated Patient Journey**

- Understand drug performance in the real world in contrast to clinical setting through real world data
- Uncover where in the patient journey the therapy can be introduced to address the unmet medical need or patient pain points
- Identify adverse events experienced by the patients and what the clinical and economic impacts are from those
- Pinpoint influence levers to inform commercial and patient engagement strategies

#### **Intelligent Trials: Study & Site Optimization**

• Optimize your study design, pick the best performing sites, and accurately size and locate your target populations

#### **Pricing & Reimbursement**

 Inform clinical development strategy and avoid costly amendments by understanding the current value-based pricing and contracting strategies and activities

#### Health Economics Outcomes Research (HEOR)

- Avoid costly protocol amendments by incorporating economic endpoints into the trial design for evidence of the product's economic value for reimbursement decisions
- Conduct an evidence gap analysis and develop patient outcomes assessments for successful market access





## **Consulting Services for Clinical Operations**

Optimize your clinical performance

Deep domain knowledge and hands-on industry expertise

#### **RWD-based KOL Identification**

- Discover and profile the best thought leaders in your disease area to consult with
- Segment physicians based on location, disease area, patients treated, procedures performed, hospital or care facility affiliations as well as their referrals

#### **RWD-based Patient Finder**

- Identify hospitals or practices that have the highest patient groups of interest, and physicians that manage patient groups within the trial inclusion criteria
- Influence physicians to enroll patients into your clinical study

# Center for Medicines Research (CMR) International

- Benchmark clinical performance of peers to optimize operations and cycle times
- Inform feasibility analysis and clinical strategy by leveraging country, study, and site level performance data

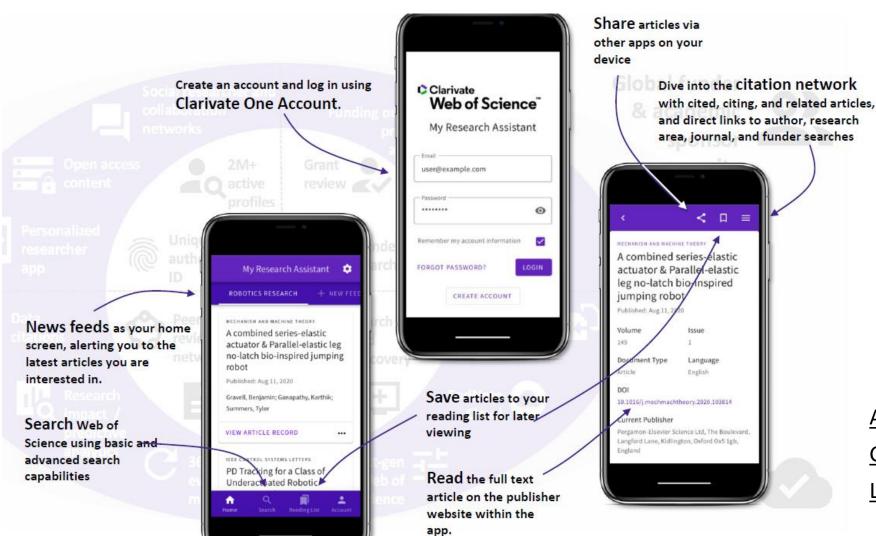




# **Additional Resources**



# Web of Science Mobile App -My Research Assistant "MyRA" brings the Power of WoS to the Palm of your Hand



Apple download

Google Play download

Learn more



## **Additional resources**

Web of Science Academy >

**Cortellis information Web of Science Learning >** 







**LibGuides >** 

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Web of Science Blog >

**Events & Webinars >** 

Web of Science news hub >

**Researcher Recognition >** 



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Dial +44 8003288044



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**KNOWLEDGE BASE** 

**Click here to visit our extensive Knowledge Base** 

Links to popular articles include: Remote Access to WoS, h-index Information

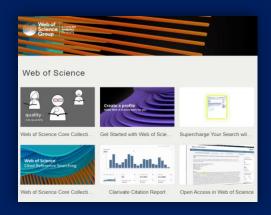


# Resources for teaching and learning

Stay up to date on product developments, and provide on-demand support for students and faculty

# Web of Science Learning Page

Point students and faculty to "how to" content available 24/7.



**Learning Page** 

#### LibGuides

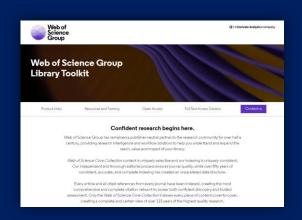
Save time updating your LibGuides by reusing pages from ours.



clarivate.libguides.com/home

#### **Librarian Toolkit**

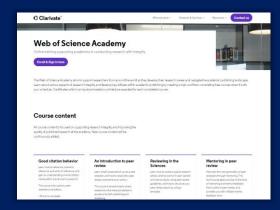
Quick links to individual databases, factsheets, and more.



View Toolkit

# Web of Science Academy

Online training supporting academics in conducting research with integrity

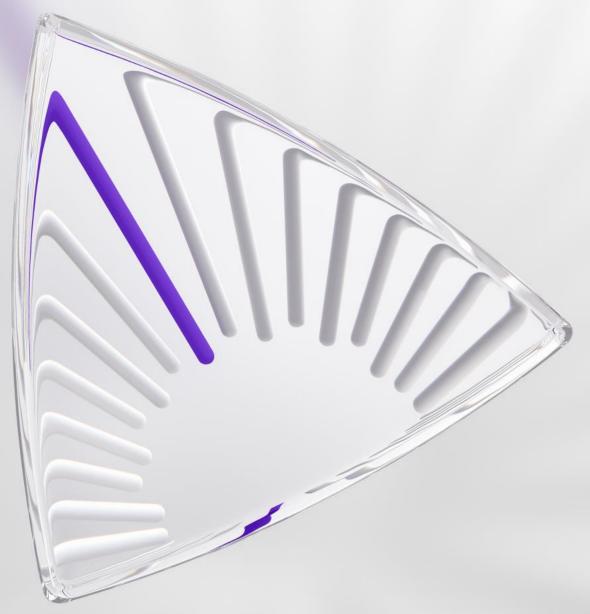


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Academy





# Köszönöm!



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